

"Lies they Believe" and "The Truths, I Know!"

Misconception No. 11

"Darryl - I have a guy I call when something breaks and he's really cheap!"



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FEBRUARY 2025

"Every day businesses are decimated by cybercriminals. We are a team of elite cybersecurity specialists dedicated to your defence, so you can confidently lead your business into the future."



Darryl Cresswell

President and CEO
MYDWARE IT Solutions Inc.

DEDICATED TO YOUR DEFENCE



MAKE TAX SEASON LESS MISERABLE

Ah, February – love is in the air and Cupid may just have his arrow pointed toward you and a special someone. But Cupid has competition. It's also tax season and scammers are out looking for their special someone(s), too. As if taxes weren't horrible enough on their own, cybercriminals are devising new ways to trick us into tax scams, with horrific consequences.

According to tax authority data, tax scams spike in January and February and intensify through April. Last year, scammers targeted numerous business owners by misrepresenting financial relief programs, charging hefty fees for assistance with applications – even for credits many victims didn't qualify for.

So many business owners were affected that authorities established a withdrawal program to help those who realized they had unknowingly submitted fraudulent claims.

Popular Tax-Time Scams

Tax scams are particularly tricky because no well-meaning taxpayer wants to make a mistake and get in trouble with the government. Scammers and cybercriminals prey on our fear of compliance issues by posing as CRA agents, tax software providers or even colleagues in financial departments, with urgent messages demanding payment or Social Insurance numbers.

continued on page 2...

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...continued from cover

It may be only February, but these scammers are likely already in your inbox. Take a few minutes to read about these common tax-time scams and what you can do to prevent them.



Phishing And Smishing Scams

Scammers love pretending to be the CRA (Canada Revenue Agency) to get your personal information. They'll send fake emails or texts promising refunds or threatening legal action, hoping you'll click on their links or share sensitive details. These scams don't just target individuals – they often go after tax pros and businesses because those can give access to loads of valuable data.

How to prevent it: Never click on links or reply to unexpected messages claiming to be from the CRA. If something feels off, report it to 1-866-274-6627 and always verify messages directly with the CRA through official channels.



Online Account "Help"

Scammers are targeting taxpayers by offering help setting up a CRA (Canada Revenue Agency) online account. Their goal is to steal your personal tax and financial information,

which they can then use for identity theft. These cybercriminals may pretend to be "helpful" third parties, tricking you into handing over sensitive details like Social Insurance Numbers (SINs) or IDs, which they can use to file fake tax returns and steal refunds.

How to prevent it: Only create your online account directly through <https://www.canada.ca/en/revenue-agency/services/e-services/cra-login-services.html> and avoid any unsolicited offers for third-party help. If someone reaches out offering to assist, it's probably a scam.



Fuel Tax Refund Scams

The CRA (Canada Revenue Agency) is warning taxpayers about popular scams pushing Fuel Tax Refund claims, which are only available for eligible businesses or farming operations. Scammers will mislead you by fabricating documents or receipts for fuel to make false claims, often charging hefty fees in the process. While these scammers profit, you are left with the risk of facing CRA audits and potential penalties.

How to prevent it: If you're considering claiming a Fuel Tax Refund, make sure you're eligible, as incorrectly claiming it could lead to serious consequences like fines or criminal charges. Always consult a qualified Canadian tax professional to ensure your claims are legitimate.



You Know The Saying: If It Sounds Too Good To Be True, It Probably Is

Many of these scams are plastered all over the Internet, often with promises of tax savings that sound too good to be true. But the old saying still rings true: If something seems too good, it probably is. These schemes might look tempting, but they can land you in hot water with the CRA (Canada Revenue Agency) and lead to serious legal trouble. This year, make tax season a little less miserable by sticking to legitimate, proven methods. You can also check out the CRA's tax fraud warnings for details on all the common tax scams and tips on how to stay safe this tax season.



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CARTOON OF THE MONTH

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THE INFLUENTIAL PERSONAL BRAND:

HOW TO TURN YOUR REPUTATION INTO REVENUE



Many business owners dismiss building personal branding as unnecessary or time-consuming. Yet Rory Vaden, co-founder of Brand Builders Group and author of *Take The Stairs and Procrastinate On Purpose*, argues that a personal brand is essential for earning trust and growing your business. His practical approach makes creating a personal brand much simpler than you think.

Credibility + Recognition = Your Personal Brand

At its core, a personal brand is what people think of when they think of you. Vaden defines it as “the digitization of your reputation.” According to recent studies, 74% of Americans are more likely to trust individuals with a personal brand. This trust impacts consumer action, with 63% more likely to buy from companies whose leaders have personal brands.

So why do so many business owners avoid it? Vaden explains that branding is often linked to posting on social media or YouTube – activities that seem annoying or irrelevant. However, he emphasizes that personal branding builds “celebrity authority,” a blend of authentic credibility and recognition that is necessary to convince consumers to work with you.

Why Most Personal Brands Fail

“Just because it’s simple doesn’t mean it’s easy,” says Vaden. A common mistake is to imitate others’ success, leading to diluted focus. “When you have diluted focus, you get diluted results,” he says. Instead, the key is to hone in on what makes you unique.

How To Stand Out

“Find your uniqueness and exploit it in the service of others,” Vaden advises. Start by answering one crucial question in one word:
What problem do you solve?

For example, after 10 years dedicated to research on shame, Brené Brown now “owns” the problem of shame and is recognized as the leading authority on the topic. Similarly, Dave Ramsey built an empire by focusing entirely on solving personal debt. “Become an ambassador of the problem,” Vaden says. “That’s how this works.”

To deeply understand your uniqueness, Vaden suggests answering each of the following questions in one word:

1. What problem do you solve?
2. Who do you solve that problem for?
3. How do you solve that problem?
4. What one revenue stream matters most?

If you’re struggling to answer those questions, Vaden offers this shortcut: **“You are most powerfully positioned to serve the person you once were.”** Sharing your journey makes your message authentic and relatable.

Content That Converts

There’s no point in creating a personal brand unless it helps you connect with more customers. Once you’re clear on your uniqueness, Vaden says, it’s time to create content that builds trust. Your content should help customers to:

1. see you (understand what you do);
2. know you (understand who you are);
3. learn from you (solve their problems).

Focus on the “Three E’s,” Vaden says, creating only content that entertains, encourages and educates. Share relatable stories, inspire your audience and provide practical advice. Standing out isn’t simply about what you do but who you are. By focusing on your unique value and creating meaningful content, you can build a personal brand that earns trust and transforms followers into loyal customers.

SHINY NEW GADGET OF THE MONTH

AnkerWork Bluetooth Speaker And Phone Stand

Life demands a lot from us these days – work spills into dinner prep, exercise happens with kids productive, and calls interrupt, well, everything. Yet tools like AnkerWork’s Bluetooth speaker and phone stand aim to simplify the chaos, keeping you connected, productive, and hands-free when you need it. Its AI-powered VoiceRadar 3.5 technology cuts through the chaos by filtering out up to 99% of background noise, making it great for noisy households or shared workspaces. Whether you’re following a recipe or streaming a workout, the 70-degree adjustable magnetic phone stand lets you stay hands-free and focused. Add 15W wireless charging to keep your devices powered and 360° rich sound for calls or music, and suddenly life feels a little easier to manage.





CYBERSIDE CHAT

TRIVIA

In recent years, reported losses to romance scams have surged. How much money was reported lost to romance scams in 2023?



- A. \$765.4 million
- B. \$1.14 billion
- C. \$33.8 million
- D. \$67.9 million

Answer: B. According to the FTC, \$1.14 billion was lost due to romance scams, with median losses of \$2,000 per person – the highest reported loss for any form of impostor scam.

Love isn't the only thing in the air... Apple fixes AirPods' Bluetooth eavesdropping problem.

A flaw was found on Apple AirPods that allowed attackers to connect to your device and even eavesdrop on your conversations. Apple released a new firmware update for AirPods and Beats, so make sure your devices are up-to-date!

Pay for new stuff with your old stuff!

One of the founders of Postmates is back with a new payment service called Tiptop that lets you pay for online purchases by trading in something old. Soon you'll be able to see the service alongside PayPal and Apple Pay when you check out online and you can use it to trade in anything TV-sized or below (sorry, no husbands) to help pay for something new.

Concerned your spouse is ignoring you? Use AirPods to test their hearing.

Millions of people are living with hearing loss and have no idea, so Apple has designed a convenient way to test our hearing. To take the test, you'll need a specific model of



AirPods 2 (A2931, A2699, A2698, A3047, A3048, and A3049) and an iOS-compatible iPhone or iPad. For full instructions, you can go to www.apple.com/airpods-pro/hearing-health.

Big nostalgia, tiny screen.

TinyTV 2 is a nostalgic novelty – a fully functional mini-TV combining retro charm and modern convenience. This teensy TV has a 1.14-inch screen, working rotary knobs and authentic static effects when changing channels, just like the '80s portable TVs we loved. You can even upload up to 10 hours of your own videos, making it as practical as it is delightful when you're craving a tiny trip down memory lane.



FOR YOUR EYES ONLY: THE COST OF "FREE" BROWSING

Online interactions fuel companies like Google, allowing them to gather data on your habits and location for targeted ads. While these "free" services seem convenient, they come at the cost of your personal information. This trade-off not only makes ads feel invasive but also exposes you to risks like identity theft and scams.

To protect your online privacy, consider these steps:

1. Use Incognito Mode: Prevent browsers from saving history and cookies.

2. Switch Search Engines: Privacy-focused options like DuckDuckGo avoid tracking.

3. Add Privacy Extensions: Block trackers and secure connections with vetted tools.

4. Use a VPN: Encrypt your connection and hide your IP address on public WiFi.

5. Clear Cookies: Limit tracking by managing or deleting cookies regularly.

With simple measures, you can minimize exposure and reclaim control of your digital footprint.

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